URMC Connect Program

Enhancing Interoperability & Clinical Integration

With URMC's **Epic** Software

June 8, 2022

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ISD (Information Systems Division, URMC), ABOUT US!

- Epic Users (pre-SR)- over 30,000 unique users

- Charges (pre-SR)- over 6 Billon in Charges

- Hospitals-6 hospitals

- Ambulatory Clinics- Over 400 different clinic locations

- Outpatient Pharmacies- 10

- Network Endpoints – Over 80,000

- Help deck calls- Over 225,000 calls annually

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UR Medicine Regional Presence

Legend:
- **Current Affiliate**
- **Management Agreement**
- **Program Relationships**

Map labels: URMC Strong West, Strong & Highland, Thompson Health, Noyes Memorial, St. James Hospital, Jones Memorial, St. Josephs, Auburn, Bassett Health, Cayuga Medical Center, Arnot Health

As of April 2019

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CONNECT

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Web services, APIs, &FHIR to share data

Population health management

Organizations on other EHRs

Epic organizations world-wide

Referring providers through the web

Neighbors sharing your instance

Your organization

App Orchard
Caboodle Kit

healthy planet

eCare Everywhere

EpicCare Link

CONNECT

Epic

UNIVERSITY of ROCHESTER
MEDICAL CENTER

Help other organizations keep your patients safe

Connect in Summary

Epic's Connect program is a method **to connect community providers to an existing technology platform (URMC)**, thereby enabling the sharing of clinical data; ensuring better patient outcomes with less cost

- Supplements an organizations growth strategy
- Leverages your existing investment in Epic; a turnkey solution
- Allows a new avenue to community provider relationship building
- Allows access to non-acute care medical data by keeping patients in your electronic network

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URMC Connect Terminology

- "Hub" or Host Organization
  - Providing the hosting and sub-licensing of Epic
  - This is URMC

- Connect Customer
  - Receiving the Connect Program
  - Epic documentation refers to this as a "Spoke"
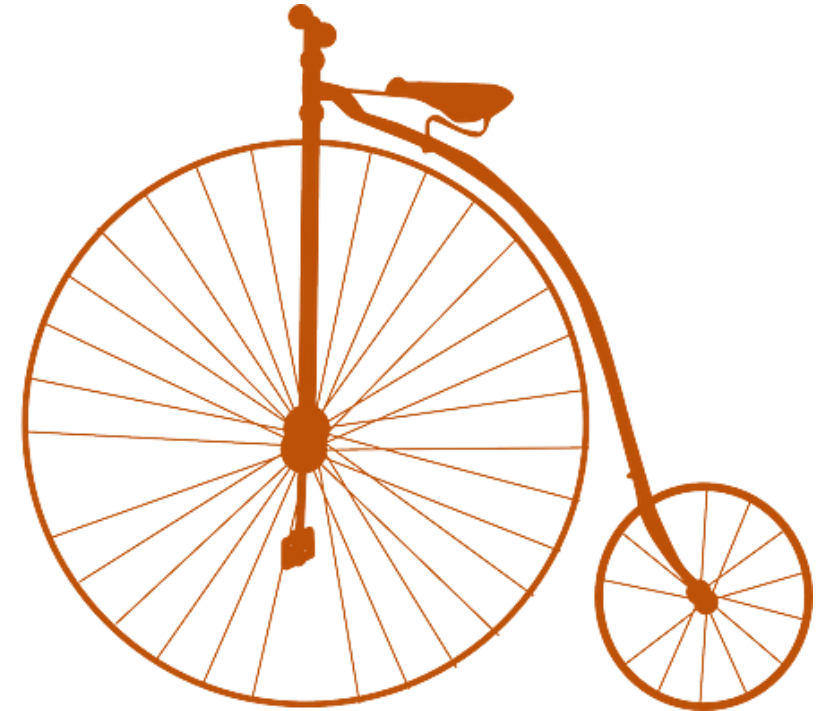
What's included?

One Patient, One Record

Registration
- Eligibility Verification

Scheduling
- Appointment Reminders

Outpatient Clinical
- MyChart
- E-prescribing
- Charge Capture

Revenue Cycle
- Automated Processing
- Work Queue Management

Reporting Tools
- Dashboards
- Real time reporting

Why are practices joining Community Connect?

1 Clinical integration with health system

2 Physicians want to align with health system

Epic 3 Physicians want Epic

4 Participate in population health

5 Meaningful Use incentives

6 Participate in ACO or CIN

7 Reduce overhead

What practice sizes do hosts extend to?

*Select all that apply

1-2 doctors	3-5 doctors	10-24 doctors	100+ doctors
71%	69%	58%	19%

Connect is competitively priced for URMC market.
With a focus on key care modalities.

Priority schedule and pricing is offered to AHP Members in areas of:

- Internal Med

- Family Med
  - Pediatric Practices

- OB/GYN

- Behavioral Health

- Oncology

Pricing quotes are provided as a one time start-up (or aka implementation expense) and a predictable monthly per licensed provider cost.
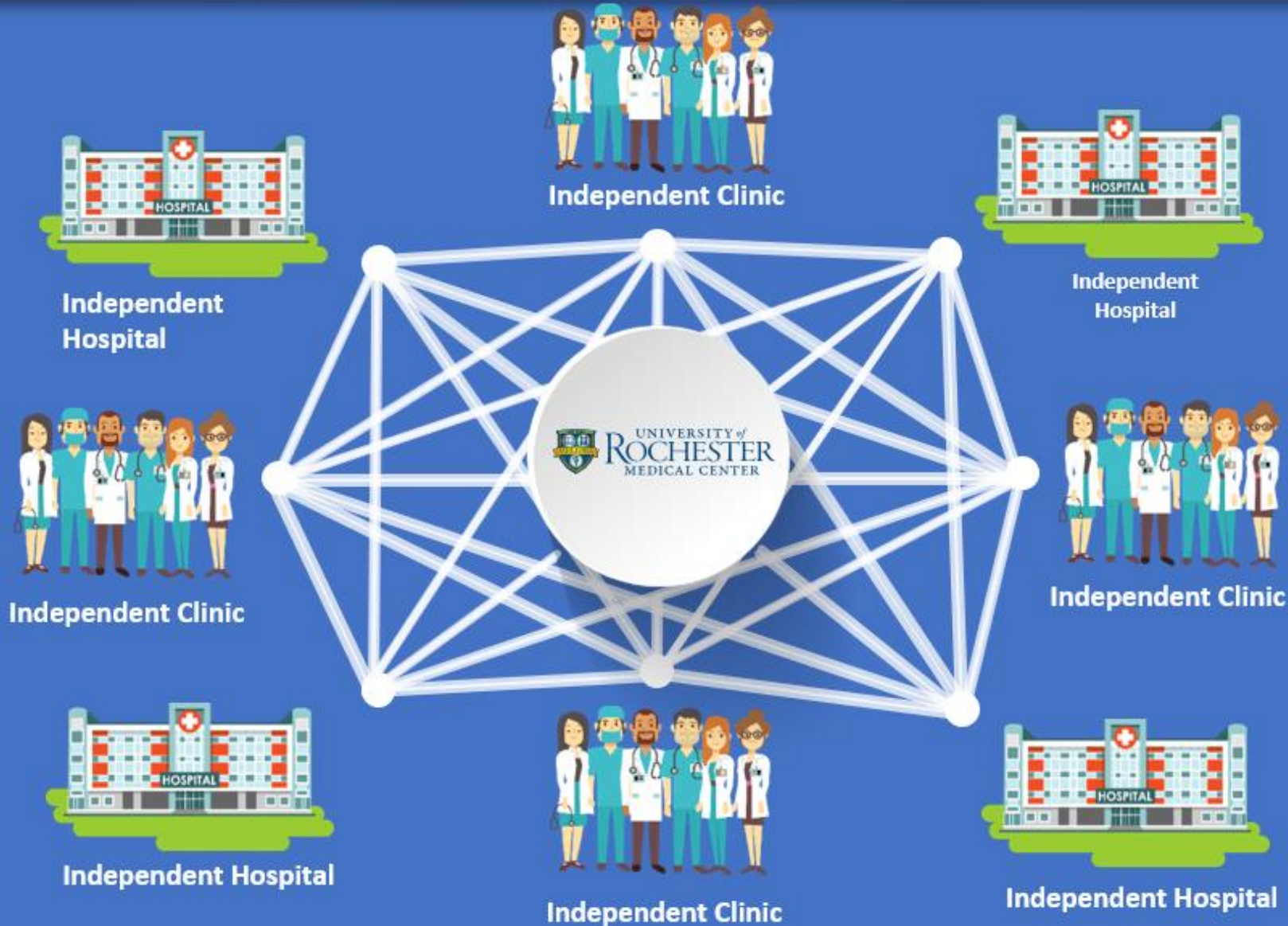
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Contact Information

If you have a community provider or group…

- that has expressed interest in a technology partnership

- that we should reach out to

or general questions, contact:

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